

**VEHICLE DESCRIPTION**

# BLACK LABEL

2020 BLACK LABEL AWD  
5-PASSENGER  
TWIN-TURBO 2.7L V6 ENGINE  
8-SPD AUTO TRANSMISSION

EXTERIOR  
PRISTINE WHITE  
INTERIOR  
VENETIAN LEATHER ALPINE

LB **L34300**

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

- |  |   |   |  |
|--|---|---|--|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• DUAL EXHAUST SYSTEM - CHROME TIPS</li> <li>• GRILLE - SATIN ALUMINUM</li> <li>• HANDS-FREE LIFTGATE</li> <li>• HEADLAMPS - ADAPTIVE LED W/SIGNATURE LIGHTING</li> <li>• LED FOG LAMPS</li> <li>• LED TAILLAMPS</li> <li>• LINCOLN APPROACH/FAREWELL ELEMENTS</li> <li>• PANORAMIC VISTA ROOF W/ POWER SHADE</li> <li>• SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• ALCANTARA HEADLINER</li> <li>• DUAL-ZONE CLIMATE CONTROL</li> <li>• EMBROIDERED BLACK LABEL INSIGNIA</li> <li>• POWER TILT/TELESCOPE STEERING COLUMN</li> <li>• PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL</li> <li>• SEATS - REAR HEATED</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• SEATS-VENETIAN LEATHER</li> <li>• UPGRADED FLOORMATS</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ACTIVE PARK ASSIST</li> <li>• ADAPTIVE CRUISE CONTROL W/STOP-AND-GO &amp; LANE CNTRG</li> <li>• ADAPTIVE SUSPENSION</li> <li>• LANE-KEEPING SYSTEM</li> <li>• LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY</li> <li>• RAIN-SENSING WIPERS</li> <li>• REMOTE START</li> <li>• REVEL® ULTIMA W/19-SPKRS</li> <li>• SECURICODE™ KEYLESS KEYPAD</li> <li>• SYNC3® W/ VOICE ACT NAV</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>• BLIND SPOT DETECTION W/CTA</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• SOS POST CRASH SYSTEM</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 4YR/50K PREM MAINTENANCE</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
|--|---|---|--|

**INCLUDED ON THIS VEHICLE (MSRP)**

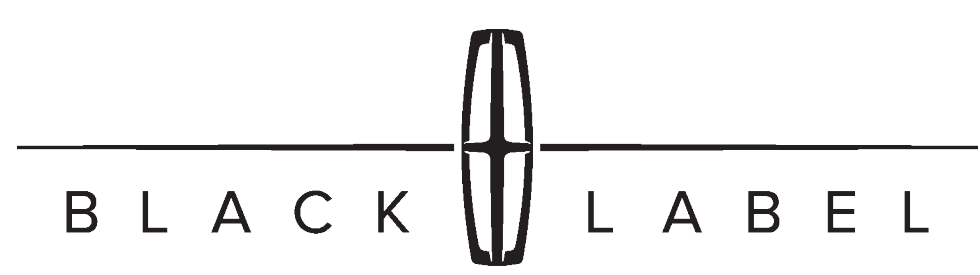
<b>EQUIPMENT GROUP 800A BLK LBL</b>	<b>PRICE INFORMATION</b>
•LINCOLN CO-PILOT360 PLUS	BASE PRICE \$63,800.00
•LINCOLN NAUTILUS TECH PKG	TOTAL OPTIONS/OTHER 695.00
•ENHANCED ACTIVE PARK ASSIST	
•360-DEGREE CAMERA	TOTAL VEHICLE & OPTIONS/OTHER 64,495.00
•ACC W/LANE CENTERING	DESTINATION & DELIVERY 995.00

<b>OPTIONAL EQUIPMENT/OTHER</b>	
2020 MODEL YEAR	695.00
PRISTINE WHITE	NO CHARGE
BLACK LABEL CHALET	NO CHARGE
VENETIAN LEATHER SEATS	NO CHARGE
50 STATE EMISSIONS	NO CHARGE
FRONT LICENSE PLATE BRACKET	NO CHARGE

**BLACK LABEL MEMBER PRIVILEGES NO CHARGE**

- 4 year/50,000 Mile Premium Maintenance Plan
- Remote New Vehicle Delivery
- Remote service pickup and re-delivery (50 Mile Radius)
- Anytime car wash
- Travel Collection
- Lincoln Access Rewards (70,000 Welcome Points)

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.



	RAMP ONE			<b>TOTAL MSRP \$65,490.00</b>
	<b>RA04</b>			
	RAMP TWO	<b>RAIL</b>		
		ITEM #:		
		<b>12-S100 O/T 2</b>		
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>				<p>LL182 N RD 2X 015 000082 11 18 20</p>

**EPA DOT Fuel Economy and Environment Gasoline Vehicle**

**Fuel Economy**

21

MPG

Small SUVs range from 16 to 120 MPG. The best vehicle rates 136 MPGe.

19  
city

26  
highway

**4.8** gallons per 100 miles

**You spend**

# \$2,250

**more in fuel costs over 5 years**  
compared to the average new vehicle.

**Annual fuel cost**

# \$1,950

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only)

4

Best

**Smog Rating** (tailpipe only)

5

Best

This vehicle emits 417 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score** ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	<b>Driver Passenger</b>	★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	<b>Front seat Rear seat</b>	★★★★★
Based on the risk of injury in a side impact.		
<b>Rollover</b>		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**  
*Your Dashboard of Services & Features*

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

**Lincoln Protect™**

**Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)**

**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 2LLBL34300 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)